



🎵 Title: “The Story Behind the Numbers”

Verse 1

Add it up, every cost, every pay,
That's expense reimbursement day.
When Zyrine and Jenelie file their sheet,
Receipts and totals make it complete.
(P1,500 + P1,930 = P3,430, that's neat!)
That's how a company keeps it clear—
Money out, but records near.

Chorus

Numbers tell a story true,
Expenses, profits — all in view.
Not just math, it's what you say,
How business breathes each working day.
Learning made simple, real, and well,
A SEKAEL tune to make it gel.

Verse 2

Next comes billing — an invoice sent,
A bill for work, that's time well spent.
Discount early, pay on cue,
“Two percent off” means less for you!
Formula time:
Final Pay = Invoice – (Invoice × Discount Rate)
Example clear — $¥500,000 \times 0.02 = ¥10,000$, great!
 $¥500,000 - ¥10,000 = ¥490,000$ you pay —
Math in motion every day.

Chorus

Numbers tell a story true,
Revenue's more than what you do.
Each percent and step will show,
Where your business funds will go.
Learning made simple, real, and well,
A SEKAEL tune to make it gel.

Verse 3

Payroll's next — where earnings meet,
Gross pay's total, before the fees.

Subtract deductions, what's left to stay,
That's your **Net Pay**, your take-home pay.
Remember this path, it's not complex:
Base + Overtime – Tax = What's next.
Pat earned \$3,500 in a day,
After taxes, \$2,882.25 — hooray!

Verse 4

Now profits talk — are you in the green?
Profit = Revenue – Expense, so clean.
Margin says, “How much you keep,”
For every sale your numbers reap.
Example: \$50,000 in, \$40,000 out,
That's \$10,000 profit — no doubt!
Divide by revenue, that's 0.2,
So 20% margin — success for you.

Bridge

Break even's the magic mark,
Where loss and gain don't leave a scar.
Fixed Costs ÷ (Price – Variable) — say it loud,
That's how businesses think proud.
Sell enough to cover the cost,
Beyond that point, no gain is lost.

Final Chorus

Numbers tell a story bright,
Guiding choices day and night.
From pay to profit, you can tell,
You've learned accounting — learned it well.
Keep it simple, learn the spell,
Learning's easier — with SEKAEL. 🎵

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